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To Whom It May Concern:

I began my private practice in April of 2004 and soon realized the complexities of running a medical practice. Prior to opening my business, I had obtained help from a medical consultant who supposedly was familiar with starting up an office. Several months later I was desperate. Collections were low, my office staff was untrained and overall I was very disappointed with the lack of professionalism in my office. I then hired a second consultant, spent a lot of money, and had no results.

Bills were due-office rent, house payments, etc. - and I was having trouble meeting my financial obligations. I began to ask a few physician friends of mine for advice. When someone suggested Maybelle I thought it was going to be more of the same expensive service with no results. But I had to try something as I was in a crisis.

Maybelle spent two weeks at my office evaluating my staff and meticulously analyzing my accounts receivable. The first move she made was to completely retrain my office staff. Unfortunately, some of them were un-trainable and had to be fired. Maybelle personally interviewed each new applicant for the open positions.

The results: my collections are at an all time high and growing larger every month. I am freed from the daily nightmare of wondering which one of my employees is not doing their job. My office staff is happy, working hard, and enjoys coming to work. My patients are happy with the new changes and atmosphere of the office.

I would highly recommend Maybelle to any physician or group who wants to have a financially successful and professional medical practice.

Sincerely,



Sidney A. Marchand IV, MD
Family Practice